

2013



Conference
&
Training
Symposium

ARFF... A Global Perspective with Southern Hospitality



EXHIBITOR PROSPECTUS

**ARFF Working Group Annual Conference & Training Symposium
| October 28-31, 2013 | Embassy Suites Hotel |
North Charleston, SC**

EXHIBITOR & ATTENDEE PROFILE

The ARFF Working Group Conference and Training Symposium provides aviation fire safety manufacturers/suppliers unmatched international exposure for their products to the largest gathering of ARFF professionals in one location.

Our members are well versed on the products and services they want to see in the exhibit area.

For some of our members, this is the one chance each year to see what products and services are available to the aviation firefighting community.

The ARFF Working Group Annual Conference & Training Symposium is the premier event for the aviation firefighting industry. This 4-day program will be packed with seminars and the opportunity to network with airport firefighters and industry experts from around the world.

You are cordially invited to the ARFF Working Group's 24th Annual Conference and Training Symposium to be held October 28-31, 2013 - Charleston, SC



Why Charleston? Here, history is not relegated to a plaque on a landmark. It is a sense of place—a connection to the past—that lives in the hearts of locals, is apparent in their customs, graces the facades of homes, punctuates the vernacular and seasons the food. While the Charleston area is indeed a veritable living museum, it is also a bustling epicenter of aeronautic engineering, invigorating outdoor activity and nationally celebrated restaurants.

Charleston Int'l Airport: You'll arrive and depart at the beautiful Charleston International Airport located in North Charleston, just minutes from all destinations in the Charleston area. Arrival/departure gates, the baggage claim area and ground transportation areas are all on one level to help speed you on your way! The Charleston International Airport, complete with international customs facilities, is designed for speed and comfort. With more than 118 flights per day, and ever increasing non-stop service from destinations throughout the U.S., getting here is a breeze.

AIR LIFT AND GROUND TRANSPORTATION

Air Lift: To assist our members, the ARFF Working Group has made arrangements with American Airlines to be the official airline for our meeting in Charleston. American is offering a 5% discount off any applicable fare. For reservations call American Airlines from anywhere in the U.S., Canada and San Juan at 800-433-1790. There is a \$25 charge to book via phone reservations. You may also book your travel free on-line at www.aa.com and use Authorization Number **64H3AF** in the "Promo Code" area.

Avis Rent-A-Car - the ARFF Working Group has partnered with Avis to provide rental cars at a discounted rate. If you wish to reserve a car please contact Todd Alexander at 1-800-525-7537 Ext. 35003 or the Meetings and Convention Department at 1-800-525-753. They can ensure that you maximize your rental dollars. Please mention AWD# D016562 when you call."

EMBASSY SUITES HOTEL

Enjoy a convenient location at the Embassy Suites North Charleston – Airport/Hotel & Convention. Take the complimentary shuttle to Charleston International Airport just two miles away and walk to over 30 restaurants in the local neighborhood. The Embassy Suites is adjacent to the Charleston Area Convention Center, the Performing Arts Center and the Coliseum.



Two-room suites offer more space for living and working. Each suite features a separate living room and bedroom, two flat-screen TVs, a work desk, a refrigerator and a microwave.

Our special conference rate of \$139 per night includes the following:

- Complimentary parking and shuttle to and from the Charleston In'tl Airport.
- Complimentary cooked-to-order breakfast and nightly Manager's Reception
- Charleston-inspired cuisine at PalmTree Grille and Falls Lounge
- Discount shuttle service from hotel to downtown Charleston (\$9.00 per person).

Reservations can be made by phone at 1-800- EMBASSY or 843-747-1882. Reservations can also be made on line at the following link: http://embassysuites.hilton.com/en/es/groups/personalized/C/CHSEMES-ARF-20131025/index.jhtml?WT.mc_l

If you plan on using the airport shuttle service, once you confirm your airline reservations, please e-mail your arrival information including airline, flight number, arrival date and arrival time to info@arffwg.org. This will assist the hotel in scheduling the shuttle more efficiently.

RESERVATION CUT-OFF IS OCTOBER 4, 2013

EXHIBITOR SCHEDULE

Monday, October 28, 2013

9:00 am - 5:00 pm Exhibitor Set-up
6:00 pm - 9:00 pm Welcome Reception

Tuesday, October 29, 2013

7:30 am - 3:00 pm Exhibits Open
10:00 am - 10:30 am Coffee Break w/Exhibitors
12:00 pm - 1:30 pm Lunch w/Exhibitors
2:30 pm - 3:00 pm Coffee Break w/Exhibitors

Wednesday, October 30, 2013

7:30 am - 3:00 pm Exhibits Open
10:00 am - 10:30 am Coffee Break w/Exhibitors
12:00 pm - 1:30 pm Lunch w/Exhibitors
2:30 pm - 3:00 pm Coffee Break w/Exhibitors

Thursday, October 31, 2013

7:30 am - 11:00 am Exhibits Open
10:00 am - 10:30 am Coffee Break w/Exhibitors
11:00 am - Exhibitors Tear Down
7:00 pm - 10:00 pm Awards Banquet

EXHIBITOR SPACE

Each 10x10 Exhibit Space for \$1,000 includes:

- (2) Exhibitor Registrations
- Exhibitor ribbon for representative name badges
- All "Sponsored" food functions held in the exhibit area
- Company listing in on-site program
- Access to all Educational Sessions
- Registration Roster
- Admittance to all off-site activities (
- One (1) Ticket to Annual Banquet

OVERSIZED EXHIBIT SPACE:

10x15 (150 sq. Ft.) \$1,500 includes 3 Registrations
10x20 (200 sq. Ft.) \$ 2,000 includes 4 Registrations

Don't forget to take advantage of the **"Early Bird" Discount.** By registering and paying prior to July 1st you receive 10% off of your booth space. All exhibits registered after October 10th will be assessed an additional 10%. **REGISTER EARLY!!**

EXHIBIT HALL TRAFFIC BUILDERS

Raffles: We want to thank all of our Sustaining Members, exhibitors and sponsors for their generous past donations and hope that you will continue to assist us this year and in the future.

Monday Evening's Welcome Reception is open to all attendees, exhibitors, speakers and is a great opportunity for interaction with professionals in the aviation firefighting industry. All exhibitors are encouraged to participate.

All sponsored meal functions will be held in the exhibit area.



2012 EXHIBITORS

Access Air Systems, Inc.	Horstman, Inc.
Airport Professional Services	Kirila Fire Training Fac.
Akron Brass	KME
Allison Transmission	Morrison-Maierle, Inc.
AAAE	Oshkosh Corp.
American Pacific Corp.	Rosenbauer
Beacon O.H.S.S.	Safety Vision
Company Two Fire	Salt Lake City Dept. Of Airports
DFW Airport Fire Rescue	SBRETC
Elkhart Brass	SCR ₂ , LLC
Embry-Riddle Aero. Univ.	Setcom Corp.
Emergency Reporting	Systems Atlanta
E-One	Team Eagle
Fire Combat	TEEX-ESTI
Fire Research Corp.	United Plastic Fabricating
FireBlast 451, Inc.	Univ. Of MO Fire & Rescue-
Firetrucks Unlimited	Unruh Fire, Inc.
FLIR Systems, Inc.	VoicInterop
Global ARFF Services	VSTEP
Harrison Hydra-Gen	Ward Diesel Filter Systems

Exhibitor Registration

24th Annual ARFF Working Group Conference & Training Symposium
October 28-31, 2013 • Charleston, SC

Exhibitor Information:

First Name: _____ Last Name: _____

Title/Position: _____

Company: _____

Address: _____

City: _____ State: _____ Country: _____ Postal Code: _____

Phone: _____ Fax: _____

E-Mail: _____

Exhibitor Registration Fees

10' Exhibit Area	\$
_____ X _____ Exhibit Area	\$
Additional Registration Fees _____ X \$175.00 Please complete the Add'l Booth Personnel Form	\$
10% Early Bird Discount (Prior to July 1, 2013 - ONLY)	\$ -
1- Skirted/Draped 6' Table and 1 - Waste Basket for three (3) Days. _____ X \$91.50	\$
Add'l Banquet Tickets** _____ X \$50.00	\$
TOTAL	\$

Don't forget to download the "Exhibitor Services" information for additional forms and information. Your exhibitor contract is not complete until all of this information is submitted. [Click here](#) for access to this information, or e-mail your request to info@arffwg.org.

** One banquet ticket is included with each exhibit space.

[REGISTER ON-LINE](#)

I Plan to attend the Banquet
 I Do Not Plan to attend the Banquet

Payment Options:

Check Amex MC Visa Discover _____ Purchase Order

Credit Card Number:

Expiration Date:

Card Holder Signature:

Return Registration Form and Payment to:

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